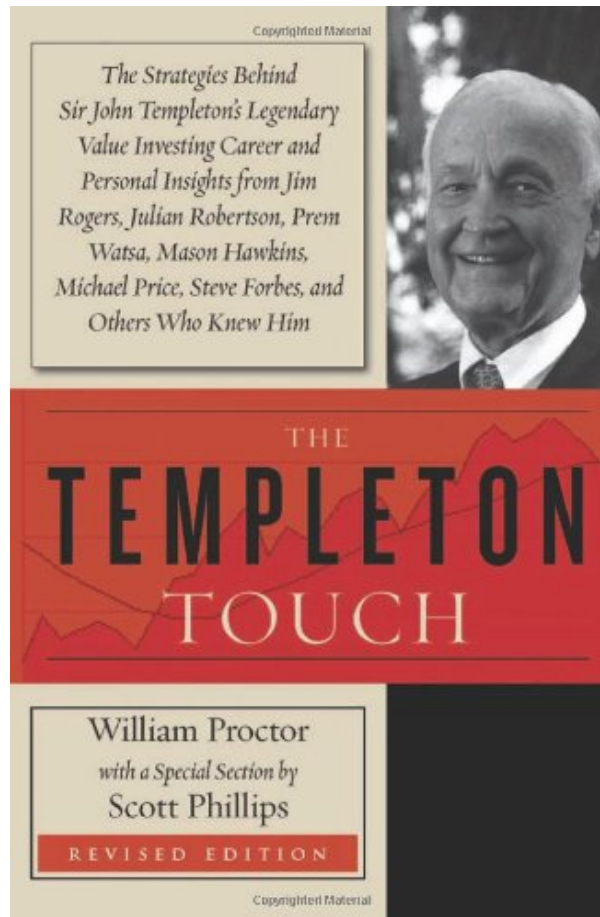
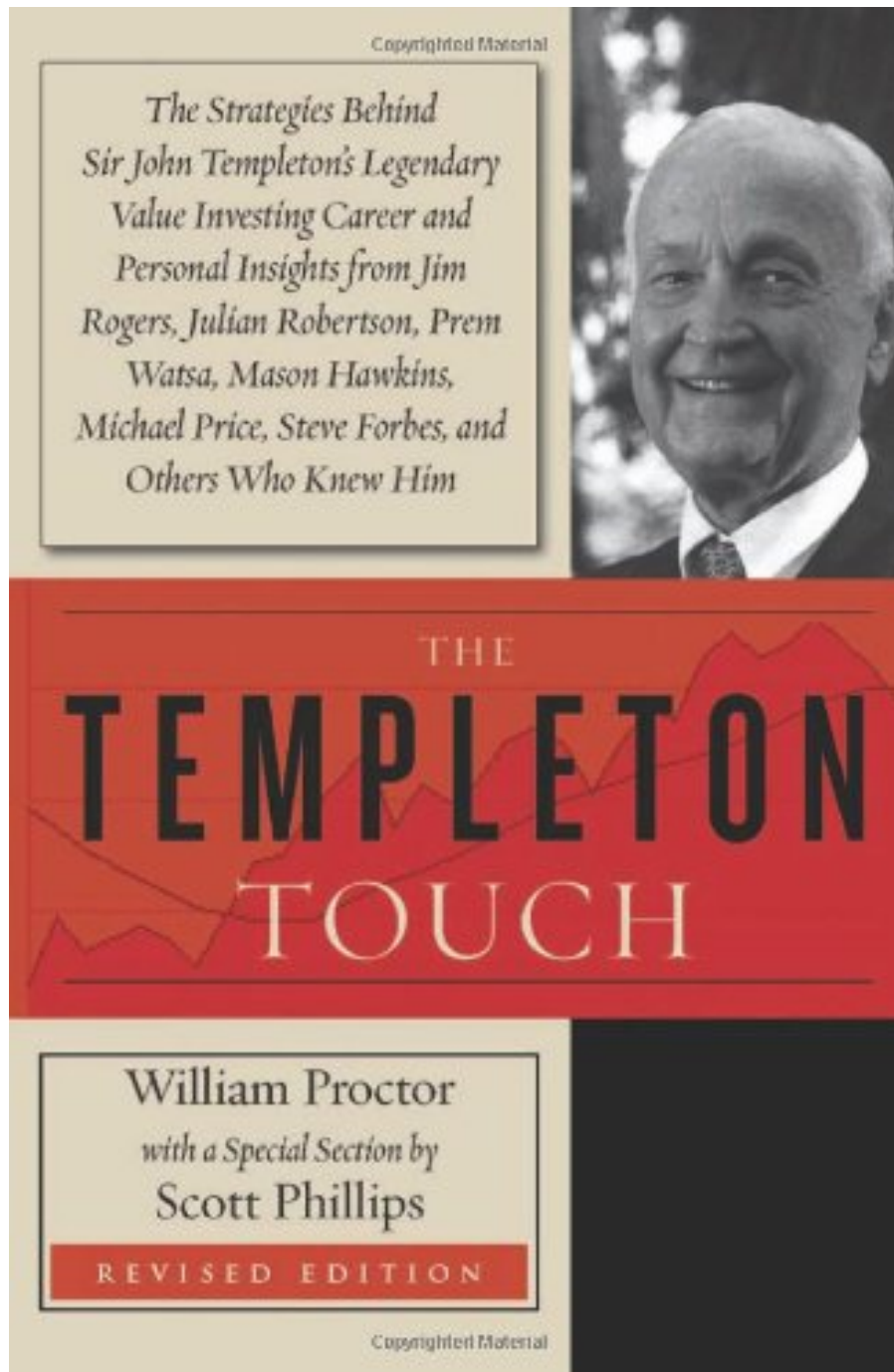


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From the Author

William Proctor has authored or coauthored more than ninety books in a variety of fields, including business and investments, health and fitness, religion, personal motivation, politics, media bias, and education. He has also written three novels. His books, which have sold more than ten million copies in over forty languages, include several international best-sellers and feature an eighteen-week appearance on the New York Times hardcover nonfiction best-seller list. He has been featured on hundreds of national and local radio, TV, Internet, and print outlets. Scott Phillips is portfolio manager and head of research at Lauren Templeton Capital Management, LLC, and the author of the book, *Buying at the Point of Maximum Pessimism: Six Value Investing Trends from China to Oil to Agriculture*. He is also the coauthor of *Investing the Templeton Way*, and he authors a globally distributed newsletter, *The Maximum Pessimism Report*.

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Although John Templeton (1912–2008) simply considered himself a bargain hunter, those in the know on Wall Street considered him one of the greatest stock pickers of the twentieth century. Anyone prudent enough to have invested \$10,000 in his Templeton Growth Fund when it was first established in 1954 would today have over \$7 million to their name if they left those funds alone. Few mutual funds can match that kind of spectacular and consistent performance. How did he do it? What kind of principles guided his decisions through bull and bear markets? What was the secret to his success? Fortunately, generosity was one of Templeton's defining characteristics, and he freely shared his investing wisdom with the world in *The Templeton Touch*. This edition, which has been greatly expanded and revised from the original 1983 publication, gives the reader an inside look at the mindset that made Templeton a Wall Street legend. His global focus, his relentless curiosity, his future-mindedness, his personal touch with clients, his willingness to take reasonable risks, his reliance on deep research and fundamental analysis— everything that set him apart from the crowd is covered here in great detail by authorized biographer William Proctor. This updated edition also contains a new section comprised of twenty-two interviews with those who knew and worked with Templeton, conducted by Scott Phillips. Among those interviewed are business luminaries like Jim Rogers, Julian Robertson, Steve Forbes, Prem Watsa, Mason Hawkins, and Michael Price. *The Templeton Touch* should be required reading for any investor, from the absolute novice to the most experienced. Not only could Templeton's practical advice help guide investors through tricky market conditions, but the many insights into his character and his philosophies could help anyone live a more successful life.

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From the Author

William Proctor has authored or coauthored more than ninety books in a variety of fields, including business and investments, health and fitness, religion, personal motivation, politics, media bias, and education. He has also written three novels. His books, which have sold more than ten million copies in over forty languages, include several international best-sellers and feature an eighteen-week appearance on the New York Times hardcover nonfiction best-seller list. He has been featured on hundreds of national and local radio, TV, Internet, and print outlets. Scott Phillips is portfolio manager and head of research at Lauren Templeton Capital Management, LLC, and the author of the book, *Buying at the Point of Maximum Pessimism: Six Value Investing Trends from China to Oil to Agriculture*. He is also the coauthor of *Investing the Templeton Way*, and he authors a globally distributed newsletter, *The Maximum Pessimism Report*.

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Worthwhile Investment Insights

By Thomas Grover

This book is chock full of investment advice not only from Templeton but from many of today's leading investors.

Part 1 focuses on Templeton and his great career and success as an investor. Part 2 has insight of some of today's great investors, Michael Price, Jim Rogers, Julian Robertson and many others about how Templeton's approach to investing has proved useful in their own careers.

If you are an active investor you will enjoy and appreciate this book.

1 of 1 people found the following review helpful.

Hagiography at half-speed

By N. Mulcahy

The passage of time has not been kind to this book. Templeton was obviously a remarkable person and a very successful investor but this book is so repetitious in platitudes and generalities, and so lacking in memorable detail, that I reached the end thinking that the word count could have been cut by 75%.

The additions for the 2012 edition are mostly rambling variations on "Templeton was a great man". Investing is more of a trade than a profession, so a good book about it needs a strong dose of the practical and the immediate. There is almost none of that.

The reflections like those of Prem Watsa of Fairfax, who provides a good level of detail and individual appreciation, are worthwhile. Most of the other additional material is less than valuable, which is ironic given Templeton's investment style.

0 of 0 people found the following review helpful.

The Templeton Touch was a great, but sometimes dull

By Della Baker

The Templeton Touch was a great, but sometimes dull, read. His philosophical approach to investing intrigued me, especially as I seek investments. His continued contributions to great causes, his sharing of his wealth from his investments stands high in my opinions expressed in this read. DB

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